As a world leading commodity broker, we provide our clients with unrivalled breadth of coverage in metals, energy and agricultural markets, with leading franchises and services across all commodity markets.

In Metals, we are the number one by volume on the LME (2018). In Energy, we are a top three broker across our key products, and in Agriculture we are a market leader in cocoa, coffee, grains and sugar.

Our global office network spans Europe, Asia and North America, providing extensive services in each of these markets, as well as in financial futures and options. Extensive services include global exchange connectivity, clearing, corporate hedging, proprietary data, advanced technology solutions and quantitative and qualitative analysis.

Clients include blue chip commodity producers and consumers, brokers, trading houses, professional traders, asset managers, international banks, commodity trading advisors and hedge funds.

It is the range of our clients, markets and services, alongside a robust set of cultural values embedded within our firm, that gives us a distinct advantage in the commodity space.

- Established 2005
- Over 700 employees
- 13 offices worldwide
- #1 independent commodity broker
- Top ranking broker across multiple products
- Voice and electronic expertise
- Flexible hedging solutions
- Extensive analysis and data services
- Leading trading technologies
- Clearing members of all major US and European derivatives exchanges
- S&P Global Ratings has given Marex Spectron Group Ltd BBB long-term and A-3 short-term issuer credit ratings and Marex Financial BBB long-term and A-2 short-term issuer credit ratings (June 2019)
- Marex Spectron companies encompass a range of leading names across the industry
Energy

Energy is a core component in our commodity offering, with the leading share across a number of markets and many years of experience, having operated in this space since 1988. Today, the team is based in London, New York, Calgary, Connecticut, Dublin, Houston and Singapore, providing a truly global offering. Beyond the extensive coverage, services include voice and screen options, on and off-exchange, execution and clearing, research and proprietary data. With so many variables in these markets, we understand the importance of having high quality research, which is why we have also made proprietary quantitative and qualitative research an important part of our service offering.

Markets
- Canadian Crude
- Coal
- Crude Options
- Emissions
- Ethanol
- Fuel Oil
- Gasoline
- LNG
- LPG
- Middle Distillates
- Naphtha
- Natural Gas

Contracts
- Block futures
- Capacity
- Index deals
- On exchange futures
- Options
- Physical spot
- Physical forwards
- Swaps

Execution
- Exchange
- OTC - voice
- OTC - screen

Contact | energy@marexspectron.com
Metals

In metals, we have one of the largest and best resourced broking team’s in the world, providing global coverage from London, New York, Singapore, and Hong Kong. We offer execution, liquidity and market insight across the complex, with a team that provides execution and clearing services for exchange-traded derivatives on LME, CME, HKEX, and DGCX, as well as off-exchange precious metal products. We are a Category 1 member on the LME and the largest transactor by volume in the Ring. In addition, what really differentiates our business is the breadth of our services, with extensive technology and research offerings. This includes the market-leading Nanolytics™ data platform, providing clients with unique insights into the metals markets at any point in time (see page 13).

LME Base
- Aluminium
- Copper
- Zinc
- Nickel
- Lead
- Tin
- NASAAC
- Alloy
- Cobalt

New Contracts
- HRC N America
- HRC N Europe
- HRC FOB China
- US Midwest Aluminium Premium
- European DUB Aluminium Premium
- Alumina
- Cobalt
- Molybdenum

Ferrous
- Steel Rebar
- Steel Scrap Futures

Execution Services
- 24-hour execution
- Direct market access
- Insights
- Liquidity
- LME algo trading
- LME Ring (Cat 1 member)
- Low-latency platform
- NEON execution platform
- Voice

Contact | metals@marexspectron.com
Precious Metals & Foreign Exchange

We have one of the most experienced precious metals and foreign exchange team’s in the marketplace, providing extensive coverage and offering a wide range of related services.

Precious Metals
As a full member of the London Bullion Market Association (LBMA), our Precious Metal team provides execution and clearing services to industrial participants, hedge funds, CTA’s and trade houses. Execution services for electronic traded derivatives (ETD) and over the counter (OTC) are available for:

- Spot, Forwards, Futures
- Direct Market Access: Spot, Forwards, Futures
- Options (ETD & vanilla OTC)
- Benchmark pricing
- OTC margin trading
- EFP’s
- OTC averaging

Foreign Exchange
Alongside a complete range of foreign exchange products on the desk, our FX team also offers a desktop and mobile app for spot FX dealing and order entry. The range of services that are available directly from the FX desk includes:

- Spot, Forwards and Futures
- Non-Deliverable Forwards (NDF)
- Options
- FX price hedging

Markets (CME • DGCX • LME • HKEX)
- Gold
- Silver

Contact | marexpreciousmetals@marexspectron.com
Agriculture

We are one of the largest, most experienced and best known agricultural brokers in the world, with an established team in London, New York and Chicago. This includes the RCG division, which has been one of the mainstays on the Chicago exchange trading floors since 1923. Across many of our markets, we have a research-led process that provides clients with brokers that specialise in a specific commodity for best execution. In the team, many analysts are ex-physical traders, enhancing our market intelligence, views on price action and global networks. We clear all major global agricultural contracts and provide credit lines for many of our clients. We understand the value of having an edge in our markets, which is why proprietary research is a large part of what we provide to our customer base, combining qualitative and quantitative analysis and market updates, with in-house meteorological forecasting.

Markets
- Cocoa
- Coffee
- Grains
- Livestock
- Sugar

Exchanges
- CME
- ICE Canada
- ICE Europe
- ICE US
- MATIF
- MGEX

Technology
- Algos
- BBG Tradebook
- CQG
- Stella
- TT

Contact | ags@marexspectron.com | info@rcgdirect.com
Financial Futures and Options Broking

In Financial Futures and Options, we provide our clients with 24-hour futures and options coverage across all major global exchanges. Our specialist voice broking teams analyse market themes in fixed income and STIR listed products, where they develop and generate intelligent trade ideas for individual and institutional clients. The team also sources new pools of liquidity and provides expert execution in complex options strategies.

Expertise

- Access to competitive pricing, order flows and trading ideas
- Specialist voice broking team

Intelligence

- Trade ideas generated for institutional and individual clients

Contact | ffo@marexspectron.com
Tailored Hedging

Through Marex Solutions, we build tailored derivatives for commodity hedging and investment clients around the world.

Breadth of solutions
Our leading presence in global commodity markets enables the team to offer the broadest range of tailored risk management solutions for clients across agriculture, metals, energy and currencies.

Cutting edge technology
Marex Solutions delivers hedging products to customers anywhere in the world through its AGILE platform, a full-service application that uses the very latest technology for managing clients commodity hedging portfolios. AGILE is one part of Marex DublinSolutions’ comprehensive hedging offerings, ensuring clients and partners enjoy full transparency and control throughout the hedging lifecycle.

Investment solutions
As a robust investment grade issuer, Marex Solutions offers competitively priced investment products, delivered via their disruptive technology. Typical solutions include Capital Protected, Yield Enhancement, Participation and Leverage.

Comprehensive offering
Marex Solutions offers, arguably, the most comprehensive underlying palette in the world, with access to underlyings across the globe, leveraging our deep understanding of markets in North and South America, Europe, Asia, Australasia and Africa.

Contact | Hello@MarexSolutions.com
Structured Notes

Marex Financial Products is the structured products arm of Marex Spectron, which has developed a fully customisable derivative solutions service.

**Extensive choice of products**
The business is uniquely positioned through its tailored cross-asset business that allows the team to provide clients with an extensive array of investments, including equities, commodities, currencies, credit and rates.

**Experienced Team**
Marex Financial Products is a highly dedicated team of experts that can create innovative products at highly competitive pricing levels. The issuer is Marex Financial, which has an investment grade rating of BBB from Standard & Poor’s Global.

**A Focus on Technology**
Our manufacturing platform emphasises state-of-the-art technology to produce lower cost products, with greater flexibility and efficient fast track on-boarding.

We have already created the world’s first structured investment product to be transacted via block-chain, completely outside of the banking system.

Our goals is to make structured investment products cheaper, faster, safer and more transparent.

MAREX FINANCIAL PRODUCTS

Contact | Hello@MarexFP.com
Global Clearing Services

We offer clients an extensive portfolio of clearing services across global futures and options markets. While many firms can clear major financial products, very few have the same degree of expertise across all aspects of the commodity clearing and delivery cycle.

Dedicated Client Service

- Extensive global coverage from highly experienced operation executives
- Round the clock service for all aspects of the execution and clearing cycle

Clearing Technology

- Suite of algorithmic products for trade give-up allocation and clearing
- Multi-product cross-margining and single consolidated reporting
- Full integration into clients back office / risk platforms (including FIX)
- Full suite of trade date and trade date +1 reporting services
- Offering of various account structures to suit client requirements
- Delegated regulatory reporting offering

Contact | mflclientservices@marexspectron.com
Electronic Trading

Electronic trading solutions are available to any client seeking access to global DMA exchanges and deep liquidity pools.

Electronic trading solutions are underpinned by the in-house developed NEON technology and low latency Solutions.

With a comprehensive FIX platform, clients can take their chosen OMS connection to the DMA exchanges, execution algorithms or liquidity hubs. This is backed-up by a global e-Support team that is on hand 24/6.

NEON Trader

- Algorithmic commodity trading suites
- Intelligent execution options
- DMA to global commodity and financial exchanges

NEON Risk

Quantitatively and dynamically balancing risk limits according to specific clearing house VAR/SPAN methodologies, enabling traders to more effectively trade and balance books

NEON Data

Proprietary metals and energy data, along with other exchange published data feeds.

Contact | DMASales@marexspectron.com
Data Services

Our market data is used by many thousands of energy professionals globally to monitor and analyse market prices.

Indices
Proprietary indices are run on several key energy markets, including natural gas, electricity and oil markets.

Real Time Screen Data
Marex Spectron’s live market screens are essential tools for tracking energy or freight prices. With high levels of functionality and user-friendliness, access is quick and extremely simple to set-up. Real-time prices are also available via raw data feeds and apps.

Daily Price Reports
We publish daily price summaries for almost all markets on which we are active.

Historical Data
Marex Spectron has a huge amount of historical EOD prices, trade data and tick data going back as far as 2001.

Data Redistribution
Redistribution licences are available for all market data.

Contact | marketdata@marexspectron.com
Market Analytics

Our Market Analytics team is primarily concerned with the development of risk management tools for market participants to manage risk around their fundamental views.

With technological innovation at the heart of change in financial markets, the team places a heavy emphasis on technology within its analytical framework.

Through Nanalytics™, our proprietary data engine, the team have pioneered new methods of analysis in the industry.

The team’s underlying philosophy is that financial market supply and demand are heavily influenced by both psychology and liquidity. It is the perceptions of fundamentals that matter, rather than fundamentals themselves. The rapid evolution of technological execution within the industry has led to significant change in the structure and behaviour of liquidity pools which present new challenges for market participants.

Technology builds bridges for capital and markets can be driven by generic, as well as idiosyncratic forces. As markets evolve, so must methods of analysis.

The team was awarded Commodity Research House of Year in the 2014 Energy Risk Awards for “developing unique and innovative analytics products,” (Mark Pengelly, Editor - Energy Risk).

Contact | marketanalytics@marexspectron.com
Marex Spectron Research

We offer clients analytical services across key energy, ferrous metals, industrial transportation and agricultural markets. Using statistical and quantitative methods, the team (which have physics, geology, economics, engineering and meteorology backgrounds) provides robust modelling and identification of potential directional or cross-market relative value arbitrage trading opportunities originating from often miss-priced fundamentals.

Although analytical approaches will vary - dependent on market and time-frames - the unique methodology developed by our team relies on the strong data science competence and infrastructure sitting at its heart. This provides fundamental data mining, allowing the team to develop complex machine learning applications and sophisticated trading algorithms.

The combination of long-term real market knowledge and advanced quantitative modelling techniques, alongside strong links with the academic world, has placed the team at the forefront of commodity market analysis. The team was the winner of the highly prestigious Best Academic Paper Award 2018 by the academic committee of the Commodity and Energy Markets Association (CEMA).

Contact | research@marexspectron.com

Market coverage

- Crude oil
- Oil products
- Electricity
- Natural gas
- Thermal coal
- LNG
- Agricultural commodities
- Iron ore
- Steel
- Shipping
- Thermal coal
- Global Energy and Agricultural commodities
- climate & weather research

Contact | research@marexspectron.com
Marex Spectron Institute

At the Marex Spectron Institute (MSI), we provide our clients and other interested parties with high quality training and insight into various commodity markets, looking at market challenges and trends. The Institute, which is an independent industry think-tank, capitalises on the strength of the company’s leading research capabilities and close ties with the academic world. The MSI team runs their seminars in Europe, USA and Asia and publishes various white papers on key structural market developments in the energy, ferrous metals, agricultural and industrial transportation sectors.

Market coverage

- Crude oil
- Electricity
- Global Energy and Agricultural commodities climate & weather research
- Iron ore
- LNG
- Naphtha
- Natural gas
- Shipping – raw materials
- Shipping – tankers
- Thermal coal

Contact | institute@marexspectron.com
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